

# The Tracy Biller Newsletter

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## THE FREEDOM ESSAY

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Dear Network Marketer,

Many people have sent me emails to tell me that hearing me read “The Freedom Essay” (on the Ultimate Success CDs) has really helped them to become more “self-motivated” to achieve “time freedom.”

Achieving time freedom is why many people get into network marketing. For me, it was the primary reason I got into network marketing. I wanted to be “free” of any boss and the trappings of a job or traditional business.

At the time Lori and I got married, I was working for a sporting goods company (as vice president of international sales and marketing) and she was a high school teacher and the varsity volleyball coach (for both the boys and girls programs). The bottom line is that we were very busy people. My job required me to be at work for 10-12 hours a day, as did hers. On top of that, I had to travel out of state 7-14 days a month, sometimes more. Plus, Lori was playing on the pro beach volleyball tour, and was gone every weekend playing in a tournament.

I hated being away from Lori, and she hated being away from me.

About six months into our marriage we began to talk about what it would be like if we kept up the crazy pace of the rat race. We knew that if we kept doing what we were doing, that we’d continue to see even less of each other.

It was not what we wanted.

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### The Freedom Essay

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## **THE FREEDOM ESSAY**

On the very first day that I joined a network marketing company, my sponsor gave me an old photocopy of the “Freedom Essay”. It’s the one good thing he did for me!

I read the essay, and it hit me like a ton of bricks. I read it again and it hit me even harder.

The next day I retyped the entire the entire essay, printed it out, and put it into a frame, and it has hung on the wall above my desk ever since: nineteen years and counting.

I hope that reading the “Freedom Essay” will do for you what it did for me. Be sure to share the essay with your downline.

Here it is . . . “The Freedom Essay”:

### **“FREEDOM” (author unknown)**

**Within the United States of America lies a large industrial city that is the sight of one of the world’s largest slave labor camps.**

**Located in and around the center of this city are community settlements where the slaves live.**

**Each morning the slaves move herd-like from their quarters into the slave labor camps.**

**Each one is at his or her station by 7:30 AM. Here they report to their master for the day’s duties. And here they remain chained until 5:00 PM when they’re released to go home.**

**The slaves have no choice as to how many hours they must labor. Sometimes they are**

**required to work overtime until their master tells them they may leave and go home.**

**Each year the slaves are told when to take their vacations, for how long, and when they must return.**

**They have little choice as to how much money they earn as they are paid not what they are worth, but what the job is worth.**

**They are allowed very little time for lunch and coffee breaks during the labor hours.**

**The slaves will remain in their chains in great fear because the master can punish them with the “firing” or “layoff” whip.**

**It is said that even some of the older slaves who have been good and faithful have felt the sting of the whip.**

**Day by day, year-by-year, the slaves toil and grow older until the master decides it is time to release them to the retirement camps where they’re forced to sit idle and wait for death.**

**It’s a well-known fact that the old slaves who try to keep working are sometimes whipped with a “stop-their-pension” whip.**

**I know these slave camps exist for I once was a slave.**

**But now I am a free man who lives among the slaves.**

**The reason I am free is because I am in business for myself as a Network Marketer.**

**Yes, I am truly free!**

**I arise in the morning called for by my schedule!**

**I decide my own hours!**

**I can even sleep in late while the slaves are at work!**

**I can vacation when, where, and for how long I please!**

**I'm free to take my coffee break and lunch when I decide!**

**And of course, I can decide my own paycheck because I am not a slave!**

**I can choose to work when and where I please and with whom I please!**

**I'm free to stay in the city for as long as I want, or to move on to greener pastures if I decide to!**

**I've seen many slaves sadly pack their belongings to leave their city in search of a new master, but it is always the same.**

**There is however, a ray of hope for the slave.**

**He or she can buy their own freedom.**

**The cost is not high, yet it seems high to those who do not have the courage to pay the price.**

**What is the price?**

**One must be willing to be their own master.**

**ONE MUST BE WILLING TO BE THEIR OWN MASTER!**

Sincerely,

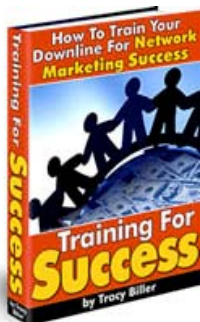
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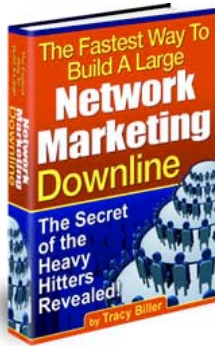


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