

The Tracy Biller Newsletter

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The Floundering Ignorant

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Dear Network Marketer,

During my first four and a half years in network marketing, I was a “floundering ignorant.”

Because I was IGNORANT of the strategies and tactics that produced results, I was FLOUNDERING with my network marketing business.

During those floundering ignorant years, my average commission was about \$200 a month during those years. (Or course, I had a REAL job along with my network marketing business!)

Now . . . before I go any further . . . I know for a fact that there will be people who read this far and they haven’t a clue what the words “ignorant” and “floundering” mean, nor will they look it up. So for those people, here’s the definitions:

IGNORANT: lacking knowledge of a specific field

FLOUNDERING: to proceed ineffectually

Moving on . . . once I learned those strategies and tactics that produced positive and profitable results, I was no longer a floundering ignorant. Rather, I was a “knowledgeable producer” in the network marketing industry. And the results were that I twice became my company’s #1 earner and made tons of money.

IT WASN’T ME. IT’S WHAT I LEARNED AND THEN APPLIED THAT MADE ALL THE DIFFERENCE.

Often times when I talk with networkers on the phone, I’ll ask them two questions:

- 1) How long have you been in network marketing?
- 2) What’s the biggest downline that you’ve built?

Their answers to these questions tell me immediately whether or not they are a floundering ignorant.

If they’ve been in network marketing a year or more, and if they tell me they’ve been “working hard” and yet they have virtually nothing to show for their effort, then they are indeed a “floundering ignorant”. And they will continue to be a “floundering ignorant” until they hear the Ultimate Success CDs and learn the content that’s taught.

It’s that simple.

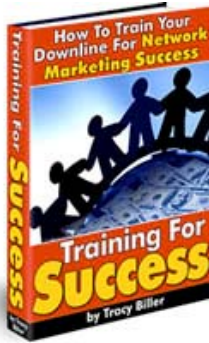
**“To be a floundering idiot,
or not to be a floundering idiot.”**

“That is the question.”

Sincerely,

Tracy Biller
email: Tracy@UltimateSuccessCDs.com

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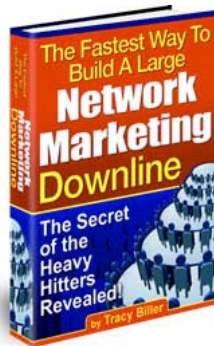


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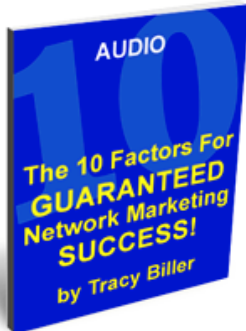


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