

The Tracy Biller Success-Training Newsletter

© 2011 Tracy Biller. All rights reserved.

The Tracy Biller Success-Training Newsletter comes with reprint and redistribution rights as long as it is done so in its entirety with no editing. All past newsletters are available at www.UltimateSuccessCDs.com.

To receive a **FREE** subscription to the Newsletter, go to www.UltimateSuccessCDs.com.

A distributor who “gets it”.

Dear Network Marketer,

There is an email I want to share with you.

It is from Alan Stout. He’s a distributor who “gets it”.

But first . . . some background.

At my web site are numerous free training tools. My free trainings (newsletters, audios, etc.) are more beneficial and contain more pertinent information than the training that other teachers are charging money for!

Recently I recorded several audio trainings. One is titled, “**Don’t call it a ‘Sizzle Call’!**” If you haven’t heard it, I suggest you do.

Another one has a three-tiered title. It is . . .

- 1. What to say when the prospect asks “Where did you get my number?”**
- 2. What to do when a “gatekeeper” (i.e. spouse) answers the phone.**
- 3. What to do when someone else other than the prospect answers the phone.**

A distributor who “gets it”.

Copyright © 2011 Tracy Biller. All rights reserved.
www.UltimateSuccessCDs.com

Hundreds of people have emailed me to rave about these two audio trainings.

Alan Stout however, took it a step further. His email contains a powerful message.

Here it is . . .

Tracy,

Great audios!

These are certainly realistic scenarios to discuss, and your answer strategies are excellent.

BUT, what I like best is how you stressed that it is up to each independent business-person to use their mind, use their common sense, come up with their own, and be ready.

And most of all . . . just flat out being honest!

There is tremendous power in simplicity and in conducting your business in a manner that is efficient and productive.

Thanks again for your service and your leadership.

Onward,

**Alan K. Stout
Houston, TX**

Alan most definitely “gets it”!!!

Sincerely,

Tracy Biller
www.UltimateSuccessCDs.com

© 2011 Tracy Biller. All rights reserved.

The Tracy Biller Success-Training Newsletter comes with reprint and redistribution rights as long as it is done so in its entirety with no editing. This newsletter and past newsletters are at www.UltimateSuccessCDs.com.

The Tracy Biller Success-Training newsletter is published and distributed by:

Owens & Lane Publishing, LLC
P.O. Box 1752
Hendersonville, TN 37077