

# The Tracy Biller Newsletter

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## Heavy Hitters tell the truth.

by Tracy Biller – Network Marketing’s #1 Trainer

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Dear Network Marketer,

I received an email from Tom Martin, a network marketer out of Wesley Chapel, Florida. In Tom’s email, he wrote of some discoveries he made as a result of some of his company’s Heavy Hitters revealing how they really built their big downlines and made the big money.

As you read in Tom’s letter (below), I want you to recall all that you have learned from the Ultimate Success CDs. What’s taught on my CDs is exactly what these top earners are doing, which doesn’t surprise me in the least.

Please note . . . although Tom included the names of the heavy hitters, I’ve excluded them from his email.

Here’s what Tom wrote . . .

**Tracy,**

**Two Heavy Hitters in our company are telling people to contact the “target market” [i.e. network marketers]. Sound familiar?**

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**Heavy Hitters tell the truth.**

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**One of them earned over \$78,000 in less than six months. He told me that the way he made money fast was to recruit network marketers, and he told me to do the same.**

**Here's what he told me to do: Call the networker and ask they are open to looking [at an opportunity]. If the answer is "yes", then get their email to send more info [exactly as taught on the Momentum CD].**

**Another top earner who earned \$100,000 in less than six months also said that they recruit network marketers.**

**I have known for years that the majority of the top earners sponsor networkers they know, who then sponsor networkers they know, and so on. But I never knew how they did it, and no one ever told me how to do it . . . until I got your training!**

**Blessings,**

**Tom Martin  
Wesley Chapel, FL**

The revelations of these Heavy Hitters should not come as any surprise, as the fact is that the overwhelming majority of the industry's top earners built their large downlines by recruiting network marketers.

It is however, quite refreshing to learn of top earners who are telling the truth about how they succeeded in network marketing. I commend them for this!

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I spoke today with a different network marketer who told me that the top earner in his company was the top earner in another company, and when he switched over he brought over many dozens of his top leaders from the previous company, and many of them did the same. His downline grew quickly, and he's making a huge amount of money as a result.

BUT . . . that's not what he's teaching people to do! Rather, he doesn't ever talk about how he really built his downline. And instead of telling people to do what he actually did, he tells them to do something entirely different, something that is far less productive.

I've never understood why so many top earners do one thing yet teach another.

Sincerely,

Tracy Biller

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